## **RESULTS** at March 31<sup>st</sup> 2023 Attijariwafa bank press release

التجاري وفا بنک Attijariwafa bank

Attijariwafa bank's Board of Directors, chaired by Mr Mohamed El Kettani, met on May 23<sup>rd</sup>, 2023, in order to review the activity and approve the financial statements as of March 31<sup>st</sup>, 2023.

As of the first quarter of 2023, Attijariwafa bank reports improving results. Net banking income grew by **3.9%** compared with Q1 2022 to **MAD 6.9 billion** (**+6.9%** at constant exchange rate) despite the negative impact of sovereign bond yield shift on "Market activities" income in Morocco.

This growth is driven by a positive commercial trend in deposits and loans. Customer loans and deposits increased, respectively, by **7.6%**<sup>1</sup> and **4.4%**<sup>1</sup>.

Consolidated net income and net income group share amounted to MAD 2.2 billion and MAD 1.8 billion respectively, up 15.3% and 14.8%.

Consolidated equity rose to **MAD 63.5 billion** and return on average assets (RoaA) reached **1.43%** compared with 1.30% in Q1 2022.

(1) Change between March 31st, 2023 and March 31st, 2022

**Board of directors** 

Casablanca, May 23rd, 2023

### FINANCIAL STATEMENTS Consolidated financial statements at 31 March 31<sup>st</sup> 2023

### CONSOLIDATED BALANCE SHEET at March 31st 2023

ASSETS	03/31/2023	12/31/2022	LIABIL
Cash - Central banks -Public treasury- Postal cheque	20 223 173	23 888 146	Central <b>Financi</b>
Financial assets at fair value through profit or loss (FV P&L )	67 576 357	60 853 603	Trad
Trading assets	66 892 094	59 934 617	Othe
Other financial assets at fair value through profit or loss	684 264	918 986	Derivat
Derivatives used for hedging purposes	-	-	Deposi
Financial assets at fair value through other comprehensive income	70 261 467	73 630 274	Deposi
Debt instruments at fair value through other comprehensive income (recycling)	24 420 522	27 454 062	Notes & Remea
Equity instruments at fair value through other comprehensive income (no recycling)	3 159 585	3 123 724	Current Deferre
Financial assets at fair value through other comprehensive income (Insurance)	42 681 360	43 052 488	Accured Debts r
Securities at amortised cost	30 066 904	22 227 032	Insurar
Loans & receivables to credit institutions at amortised cost	38 526 581	35 232 452	Provisi
Loans & receivables to customers at amortised cost	359 560 080	374 568 037	Subsidi Subord
Remeasurement adjustment on interest-rate risk hedged portfolios	-	-	Shareh
Financial investments of insurance activities			Equ
Current tax assets	325 622	277 461	Consol
Deferred tax assets	4 967 666	4 946 855	Gro
Accrued income and other assets	14 475 632	12 164 278	Nor
Non current assets held for sale	72 743	74 402	Unreal
Equity-method investments	79 510	78 427	Gro
Investment property	2 448 245	2 439 888	Nor
Property, plant, equipment	6 749 100	6 791 872	Net in
Intangible assets	3 392 063	3 246 947	Gro
Goodwill	9 989 700	9 998 306	Nor
OTAL ASSETS	628 714 841	630 417 980	TOTAL L

LIABILITIES	03/31/2023	12/31/2022
Central banks-Public treasury-Postal cheque	2 885	121
Financial liabilities at fair value through profit or loss (FV P&L )	1 296 679	860 820
Trading liabilities	1 296 679	860 820
Other financial liabilities at fair value through profit or loss		
Derivatives used for hedging purposes	-	-
Deposits from credit institutions	46 658 394	44 508 879
Deposits from customers	407 624 378	411 376 856
Notes & certificates issued	17 383 040	20 786 640
Remeasurement adjustment on interest-rate risk hedged portfolios	-	-
Current tax liabilities	1 266 830	1 735 495
Deferred tax liabilities	2 447 716	2 287 409
Accured expenses and other liabilities	21 130 241	18 895 210
Debts related to non current assets held for sale	-	-
Insurance liabilities	44 888 061	45 452 893
Provisions	3 300 889	3 334 393
Subsidies and allocated funds	161 224	151 461
Subordinated debts and special guarantee funds	19 078 297	18 902 367
Shareholders' equity	63 476 208	62 125 436
Equity and related reserves	14 646 116	14 646 116
Consolidated reserves	45 534 229	38 849 795
Group share	38 767 132	33 414 301
Non-controlling interests	6 767 097	5 435 494
Unrealized or deferred Gains / losses	1 052 159	1 170 917
Group share	321 795	373 006
Non-controlling interests	730 364	797 911
Net income	2 243 704	7 458 609
Group share	1 820 322	6 065 282
Non-controlling interests	423 383	1 393 327
TOTAL LIABILITIES	628 714 841	630417980

(thousand MAD)

### CONSOLIDATED INCOME STATEMENT at March 31st 2023

(thousand MAD)

CONSOLIDATED INCOME STATEMENT at Match 31 <sup>A</sup> 2023		(thousand MAD
	03/31/2023	03/31/2022
	( 520 202	5 (02 0//
Interest income	6 520 393	5 683 866
Interest expenses	-1 835 193	-1 513 913
NET INTEREST MARGIN	4 685 199	4 169 953
Fees income	1 903 333	1 642 441
Fees expenses	-253 567	-223 593
NET FEE MARGIN	1 649 766	1 418 849
Net gains or losses occured by the hedging of net positions	-	· ·
Net gains or losses on financial instruments at fair value through profit or loss	254 397	680 854
Net gains or losses on trading assets	239 444	675 703
Net gains or losses on other assets at fair value through profit or loss	14 952	5 151
Net gains or losses on financial assets at fair value through other comprehensive income	-99 636	89 704
Net gains or losses on debt instruments at fair value through other comprehensive income (recycling)	11 167	37 621
Remuneration of equity instruments measured at fair value through other comprehensive income that will not be reclassified subsequently to profit or loss (dividends)	55 947	46 571
Remuneration of financial assets measured at fair value through other comprehensive income that will not be reclassified subsequently to profit or loss (insurance)	-166 750	5 513
Net gains or losses on derecognised financial assets at amortised cost	-	· ·
Net gains or losses on reclassified financial assets at fair value through comprehensive income to financial assets through profit or loss	-	· ·
Income on other activities	2 660 184	2 495 469
Expenses on other activities	-2 288 438	-2 253 786
NET BANKING INCOME	6 861 472	6 601 043
Total operating expenses	-2 607 733	-2 419 223
Depreciation, amortisation and impairment of property, plant and equipment and intangible assets	-374 937	-388 184
GROSS OPERATING INCOME	3 878 802	3 793 635
Cost of risk	-502 015	-772 996
NET OPERATING INCOME	3 376 788	3 020 639
+/- Share of earnings of associates and equity-method entities	255	-2 000
Net gains or losses on other assets	18 161	8 006
Goowill variation values	-	-
PRE-TAX INCOME	3 395 203	3 026 644
Net income tax	-1 151 499	-1 080 255
Net income from discounted or held-for-sale operations	-	-
NET INCOME	2 243 704	1 946 389
Non-controlling interests	-423 383	-361 200
NET INCOME GROUP SHARE (or owners of the parent company)	1 820 322	1 585 189

# **RESULTS** at March 31<sup>st</sup> 2023 Attijariwafa bank press release

## FINANCIAL STATEMENTS

Parent company financial statements at March 31st 2023

#### BALANCE SHEET at March 31st 2023

ASSETS	03/31/2023	12/31/2022
Cash and balances with central banks, the treasury and post office accounts	7 671 209	11 843 302
Loans and advances to credit institutions and similar establishments	42 997 426	41 458 254
. Sight	3 379 166	5 120 094
. Term	39 618 260	36 338 160
Loans and advances to customers	219 755 670	228 432 193
. Short-Term & consumer loans and participatory financing	69 478 774	73 327 783
. Equipment loans and participatory financing	65 177 872	64 051 206
. Mortgage loans and participatory financing	68 199 678	67 548 836
. Other loans and participatory financing	16 899 346	23 504 368
Receivables acquired through factoring	9 955 348	10 126 307
Trading securities and available-for-sale securities	71 842 893	64 829 798
. Treasury bills and similar securities	49 480 195	42 817 539
. Other debt securities	4 269 483	3 613 561
. Fixed income Funds	18 068 661	18 365 334
. Sukuk certificates	24 554	33 364
Other assets	8 743 472	6 043 960
Investment securities	17 308 427	10 689 554
. Treasury bills and similar securities	15 850 608	9 212 598
. Other debt securities	1 457 819	1 476 956
. Sukuk certificates		
Investments in affiliates and other long-term investments	21 414 243	21 547 993
. Investment in affiliates and similar securities	19 706 350	19 840 100
. Other and similar investments	1 707 892	1 707 892
. Moudaraba and Moucharaka securities		
Subordinated loans		
Investment deposit given		
leased and rented assets	828 630	482 410
Fixed assets given in Ijara		
Intangible assets	2 658 915	2 652 692
Property, plant and equipement	2 170 248	2 219 320
Total Assets	405 346 481	400 325 782

LIABILITIES	03/31/2023	12/31/2022
Amounts owing to central banks, the treasury and post office accounts		
Amounts owing to credit institutions and similar establishments	38 498 924	38 104 278
. Sight	5 972 312	4 587 176
. Term	32 526 612	33 517 102
Customer deposits	276 275 780	273 892 280
. Current accounts in credit	209 406 050	204 173 053
. Savings accounts	30 987 392	30 859 847
. Term deposits	24 413 223	25 688 321
. Other accounts in credit	11 469 115	13 171 059
Debts to customers on participatory financing		
Debt securities issued	6 899 383	8 967 481
. Negociable debt securities	6 899 383	8 967 481
. Bonds		
. Other debt securities issued		
Other liabilities	11 545 064	8 810 657
General provisions	4 874 450	4 943 643
Regulated provisions	220 500	252 000
Subsidies, public funds and special guarantee funds		
Subordinated debt	17 530 556	17 367 326
Revaluation reserve	420	420
Reserves and premiums related to share capital	34 014 222	34 014 222
Share capital	2 151 408	2 151 408
Shareholders, unpaid share capital (-)		
Retained earnings (+/-)	7 587 226	7 587 226
Net income to be allocated (+/-)	4 234 840	
Net income for the financial year (+/-)	1 513 708	4 234 840
Total liabilities	405 346 481	400 325 782

### INCOME STATEMENT at March 31st 2023

	03/31/2023	03/31/2022
OPERATING INCOME FROM BANKING ACTIVITIES	5 368 224	5 219 447
nterest and similar income from transactions with credit institutions	325 834	205 283
nterest and similar income from transactions with customers	2 658 638	2 433 316
nterest and similar income from debt securities	119 580	73 505
ncome from equity securities and Sukuk certificates	1 049 314	811 472
ncome from Moudaraba and Moucharaka securities		
come from lease-financed fixed assets	32 007	90 766
icome from fixed assets given in Ijara		
ee income provided from services	594 231	524 502
ther banking income	588 620	1 080 604
ansfer of expenses on investment deposits received		
PERATING EXPENSES ON BANKING ACTIVITIES	1 855 653	1 400 164
nterest and similar expenses on transactions with credit institutions	234 190	111 167
nterest and similar expenses on transactions with customers	467 234	401 265
iterest and similar expenses on debt securities issued	52 381	72 149
xpenses on Moudaraba and Moucharaka securities		
xpenses on lease-financed fixed assets	27 287	21 063
xpenses on fixed assets given in Ijara		
ther banking expenses	1 074 561	794 520
ransfer of income on investment deposits received		
ET BANKING INCOME	3 512 572	3 819 283
on-banking operating income	22 507	13 077
on-banking operating expenses		
PERATING EXPENSES	1 210 606	1 182 193
taff costs	586 937	576 260
exes other than on income	16 256	15 505
xternal expenses	430 675	427 452
ther general operating expenses	18 894	22 444
epreciation, amortisation and provisions	157 843	140 533
ROVISIONS AND LOSSES ON IRRECOVERABLE LOANS	574 554	591 279
rovisions for non-performing loans and signature loans	370 046	346 253
osses on irrecoverable loans	40 211	29 844
ther provisions	164 297	215 182
ROVISION WRITE-BACKS AND AMOUNTS RECOVERED ON IMPAIRED LOANS	161 022	84 300
rovision write-backs for non-performing loans and signature loans	54 067	53 879
mounts recovered on impaired loans	8 701	5 047
ther provision write-backs	98 254	25 374
ICOME FROM ORDINARY ACTIVITIES	1 910 941	2 143 188
on-recurring income	31 695	31 618
on-recurring expenses	117 017	102 648
RE-TAX INCOME	1 825 619	2 072 157
come tax	311 912	488 108
ET INCOME FOR THE FINANCIAL YEAR	1 513 708	1 584 050

(thousand MAD)

(thousand MAD)

